



Peikko Group Corporation is a leading supplier of concrete connections and composite structures. Peikko's innovative solutions make the customers' building process faster, easier and more reliable. Peikko has subsidiaries in over 30 countries in Asia, Europe, the Middle East, and North America, with manufacturing operations in 9 countries. Peikko's net sales in 2013 were EUR 126 million. Peikko is a family-owned company with over 1000 professionals. Peikko was founded in 1965 and it is headquartered in Lahti, Finland.

We are looking for

## TECHNICAL MANAGER, SWEDEN

<b>Position:</b> Technical Manager	<b>Reporting to:</b> Managing Director, Peikko Sverige AB	<b>Peikko Group / Unit:</b> Peikko Sverige AB
<b>Function:</b> Technical support	<b>Role Purpose:</b> Manage the technical support for sales process towards target customer and market segments.	<b>Location:</b> Norrköping
<b>Description of the role</b> <ul style="list-style-type: none"> <li>To provide technical knowledge and support for the sale of Peikko products and projects.</li> <li>Support the business manager in the market to deliver customer proposals.</li> <li>Support the sales channels towards the customer segments.</li> <li>Cooperation with Peikko sales team in the region.</li> </ul>	<b>Key tasks</b> <p>Customer visits towards designers, and consultants.</p> <ul style="list-style-type: none"> <li>Preparing technical proposals.</li> <li>Calculations for Deltabeam projects (technical and commercial).</li> <li>Seminars for designers and architects.</li> <li>Organizing the technical approval procedures for Swedish market.</li> <li>Helping sales team to achieve sales objectives within product range or assigned territory; <ul style="list-style-type: none"> <li>pursue sales leads</li> <li>promote products</li> </ul> </li> </ul>	<b>Knowledge, skills &amp; experience</b> <p>Graduate level with engineering focus or equivalent experience</p> <ul style="list-style-type: none"> <li>Minimum 2 – 3 years of experience in technical support</li> <li>Understanding of Peikko products and technical processes a key benefit.</li> <li>Knowledge of engineering software.</li> <li>Knowledge of ERP systems.</li> <li>Language skills – English.</li> </ul>
<b>Key Competencies</b>	Entrepreneurial drive, delivering results and meeting customer expectations, applying expertise and technology, persuading others, and working with people.	
<b>Other Information</b>	Must be able to travel frequently to meet customers in the region.	

**Please contact for more information and to apply:**

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